

Leading Nutraceutical Manufacturer Achieves Growth and Operational Efficiency with BatchMaster ERP

Customer Success Story:

FLORIDA NUTRITION

> BatchMaster helped us grow by over 40%. It connects our entire operation, from production to accounting, eliminating manual errors and keeping us audit-ready at all times.
>
> **Brian Saenz**
> Director of Operations
> Florida Nutrition

Florida Nutrition is a contract manufacturer of nutritional powders and capsules, providing full-service private label and custom manufacturing for nutraceutical brands. Located in Miami, the company manages formulation, blending, packaging, and shipping for multiple product lines with varying customer specifications.

As Florida Nutrition grew, its processes became more complex. To meet demand while maintaining efficiency and compliance, the company needed an ERP system designed for process manufacturing.

With BatchMaster ERP integrated with SAP Business One, Florida Nutrition streamlined operations across departments, improved communication, and eliminated manual bottlenecks, supporting the company's 40% growth since implementation.

KEY RESULTS

- Achieved over 40% growth since deploying BatchMaster ERP
- Improved collaboration between production, warehouse, and accounting
- Centralized data management, reducing manual entry and the risk of errors
- Simplified compliance and audit readiness with complete traceability
- Unified operations, creating a seamless flow from order entry to shipping

CUSTOMER	Florida Nutrition
INDUSTRY	Nutraceuticals
LOCATION	Miami, Florida
PRODUCT	BatchMaster with SAP Business One



CHALLENGES

Before BatchMaster, Florida Nutrition faced growing pains that threatened to slow operations. Disconnected systems made it difficult to track inventory, manage formulations, and handle production workflows smoothly.

"We were spending a lot of time trying to trace ingredients, track formulas, and figure out where inventory was in the process," says Brian Saenz, Director of Operations. "Each department had its own system, and that created delays and potential for errors."

Managing customer audits and compliance reporting was also time-consuming, as it required staff to pull data from multiple sources.

"One mistake in a spreadsheet could hold up production or cause issues during an audit," Saenz explains. "We needed a system that kept everything connected so that we could scale without those risks."

SOLUTION

Florida Nutrition selected BatchMaster ERP with SAP Business One to integrate its production, inventory, accounting, and customer service functions into a single solution.

"BatchMaster became the core of our operations," says Saenz. "Now every department, from production to warehouse to accounting, works from the same data. That's been key to our growth."

BatchMaster ERP provided the tools Florida Nutrition needed to:

- Manage complex formulations and batching processes
- Track inventory in real time to support production planning
- Ensure lot traceability and simplify audits
- Create a smooth workflow from order receipt to final shipment

BENEFITS

Florida Nutrition eliminated the silos between departments by adopting BatchMaster ERP. Production, warehouse, customer service, and accounting now collaborate through shared data and unified processes.

"Everything flows better now. We're no longer going back and forth between spreadsheets and different systems," says Saenz. "BatchMaster ties the whole process together."

Reduced Errors and Improved Efficiency

By centralizing production and inventory data, the company reduced manual entry and the potential for costly errors. Batching instructions are automatically generated based on real-time inventory levels, minimizing delays.

"BatchMaster makes it easy to follow the process and get it right the first time," Saenz explains.

Simplified Compliance and Audit Management

The system's lot tracking and quality control features ensure that audit data is readily available, streamlining customer audits and compliance reporting.

"Having everything in one system saves us time and gives our customers confidence," says Saenz. "When audits happen, we're ready."

Positioned for Ongoing Growth

With BatchMaster ERP, Florida Nutrition efficiently scaled its operations and supported significant business growth.

"We've grown more than 40% since implementing BatchMaster," says Saenz. "It's helped us operate smoothly and focus on continuing to expand."

ABOUT BATCHMASTER SOFTWARE

BatchMaster Software is a leading provider of ERP solutions that help emerging and growing formula-based manufacturers streamline their operations and scale production while reducing costs and complying with changing customer demands and ever more stringent regulatory mandates. The company delivers industry-specific solutions for Food, Beverage, Nutraceuticals, Pharmaceuticals, Cosmetics, Chemicals, and other process industries. BatchMaster ERP is seamlessly embedded within SAP Business One, providing a comprehensive process manufacturing solution that is available on-premise and in the cloud. BatchMaster Software has served the process manufacturing market for over 30 years and supports thousands of customers worldwide.



BatchMaster Software

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