



# **BATCHMASTER**<sup>®</sup> **Business Portal**

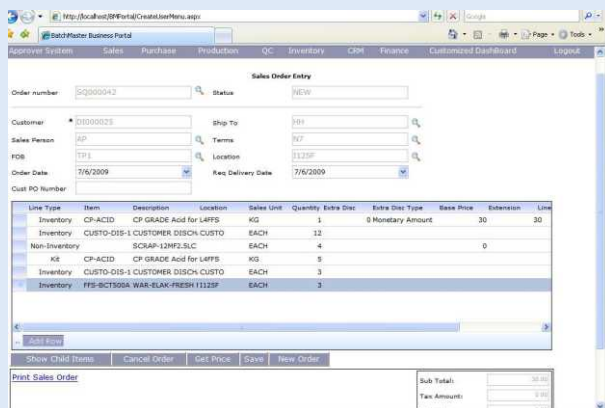
**Information. Whenever. Wherever.**



## Overview

Enter the world of e-commerce exclusive of large commitment of your valuable resources with BatchMaster's Business Portal. It's a single point to access to all you require, more importantly, when and where you require. With only a few mouse clicks, your CNF agents, Branch Handlers, Sales Personnel and even the Top Management can have self server, real-time and prolific information from diverse sources in a unified way based on role, context, actions, location, preferences and individual needs.

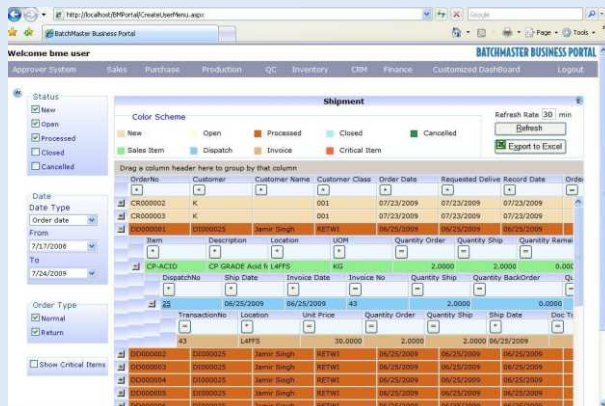
Embedded with a number of potent dashboards that provide current and recent information in High Volume environment thereby enabling effective decision making and quick response to issues requiring attention!



Sales Order

## Sales

Improving Sales Personnel's ability to serve customer is the utmost requisite in an enterprise world and what better way to harness the power of internet to do so. Allow your remote employees, locations, CNF or Sales Peoples to enter and edit Sales Quotes or Orders via Business Portal, and have them shown up in BME instantly. Approved and Accepted Sales Quotations can be taken ahead to Sales Order, shipment, Invoice and to Finance (Customer Ageing, Analysis Reports etc) in real-time. Grabbing a new customer, modifying existing and maintaining it along with ship to locations is also empowered and is simultaneously reflected in BME as well as Finance.

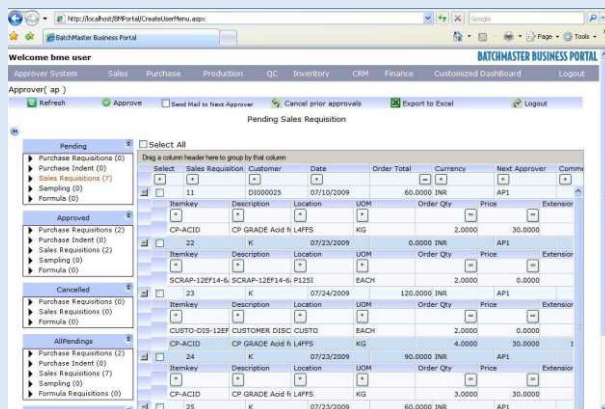


Sales Dashboard

Single click access to analytical and collaborative dashboards and reports render 24x7 local as well global visibility into all you need!

## Approver System

Business Portal Approver System is a futuristic tool for top level authorities to manage the approval process efficiently and accurately. Purchase Indents, Requisitions, Sales Requisitions/Quotation, Samples and Formulas can be approved by a set of approvers from different divisions. Privileged approvers can approve multiple pending documents in a single go through this single source. Business Portal's Approval System addresses the prime concerns of clarity of communication, transparency, easy collaboration, automated communication and record of activities in the work flow. This simply enhances the productivity, saves precious time, reduces the risk of mistakes, brings more discipline to the process, and is a one stop place to see the complete history of events.



Approver System

The system allows the Administrators to manage the users, approvers etc. The system also sends automated email about every approval and to next approver.



## Purchase

Maximize the purchase tracking ability of your organization through Purchase Dashboard. To examine the frequency and volume of the products purchased, summary of historical purchases is available. Accessible dashboard/report is an intuitive graphical display, thoughtfully laid out and easy to navigate, examining which real-time insight of purchase data can be obtained and new purchases can be planned.

Purchase Dashboard

## Production

Business Portal guarantees anywhere-anytime access to comprehensive Production dashboard, summarizing the status of current batches, with the ability to drill down into minutest details that provides enough visibility of production plans. Visualizing the actual production schedule, evaluating the production history and current batches, critical items, batches in various stages, all is made possible in no time through this dashboard.

Voucher Report

## Inventory

Business Portal gives a real time view of inventory, assures capability to manage materials inventory more efficiently and cost effectively. CNF Agents/Branch Handlers can put request of material within no time and can find out what is already requested and received through Warehouse Transfers, can explode to the deepest level a lot on portal in hierarchical form, view how much inventory is available, what is in production, and what is on order including the "exception" list: items that need to be ordered and have reached below Re-Order Point or with No Stock.

Current Batches

Inventory Request

Inventory Dashboard



**Sales QC**

PO NO	Item Key	Serial No	Test Quantity	Tested Quantity	Accept Quantity	Reject Quantity
NS000020	Z009	LZ009-161000-00	Cake (1 KG)	NOT PROCESSED	WH-1	EACH
NS000020	Z009	LZ009-161000-00	5.0000	5.0000	5.0000	0.0000

QC Decision:  Accepted,  Hold,  Not Tested,  Refer To HRB,  Rejected,  Scrap

↑ Sales QC

**Sales Opportunity Report**

Opportunity No	Name	Proposed Custom	Customer Key	Sales Employee	Territory	Priority	Industry
00000001			D1000025	AV	RC1	High	FOOD
00000001	06/19/2009	06/19/2009	PHASE1	10	1000.000000	100.000000	

↑ Sales Opportunity Report

**Service Call Report**

Call ID	Call Date	Description	Status	Close Date	Customer Name	Start Date
00000001	06/24/2009	Close		06/24/2009	D1000025	Janar Singh
00000002	06/24/2009	New			D1000025	Janar Singh

↑ Service call Report

**Receipt Entry / Unapplied Document**

Batch Number: 82, Batch Date: 7/24/2009, Entry Number: 3, Transaction Type: Receipt, Customer Name: D1000025

Document Number	Payment Number	Current Balance	Net Balance	Discount Available	Applied Amount	Discount Taken	Adj.
31	1	73.870	0.00	0.00	61.870	0.000	
54	1	62.000	0.00	0.00	52.000	0.000	

↑ Receipt Entry

## QC

Automate the assessment of product, services or process by means of an active inspection. Business Portal's QC feature is versatile and offers insight into every phase of operations from receipt and acceptance of raw materials, items already in Inventory, through production of intermediates, to inspection of finished goods before shipment to customers.

## CRM

Deliver better customer experiences and obtain real time snapshot of the organization's key metrics through Business Portal's CRM option. This comprehensive dashboard gives you 360 degree information beginning from lead to close and throughout the entire life of the business relationship. This includes information of the prospect/customer, upcoming Sales Opportunities, the leads received, the documents provided, the phase in which the opportunity is: Demo, Negotiation etc. Nonetheless, it also marks the progress of the Opportunity at each step until it is won or lost and simultaneously displays all the reasons for which the opportunity was lost or gained along with the strategies your competitors followed. Details like Clients problems, solutions recommended, actions performed, expenses included etc can be tracked through Service Call Dashboard.

## Finance

Business Portal integrates smoothly and seamlessly with ACCPAC for data transfer and Invoice postings. Also furnishes an up-to-date finance dashboard that presents finance information at your finger tips. Closely monitor the receipts, pre-payments, customer billing report, bill adjustments, delivery of goods payment details, Customer ageing Report and much more from anywhere without even logging into ACCPAC.

**Aged Trial Balance Report**

Customer Number/Name	Document Type/Number	Doc. Date	Due Date	Current	1 to 30 Days	31 to 60 Days	61 to 90 Days
D1000025		06/24/2009	07/24/2009	72.87			
D1000025		06/25/2009	07/25/2009	30.00			

↑ Age trial Balance Report

For more information about BatchMaster Software, contact [sales@batchmaster.com](mailto:sales@batchmaster.com)

23191 La Cadena Drive, Suite 101, Laguna Hills, CA 92653 • 949-583-1646 • [www.batchmaster.com](http://www.batchmaster.com)  
India Office: 201, 2nd Floor, Brilliant Solitaire, Plot No. 6-A, Scheme No. 78, Part-II, Indore- 452 010 • Ph: +91 731 4008031/35 • [www.batchmaster.co.in](http://www.batchmaster.co.in)  
Pune Office: Office No 714, 7th floor, Spot 18, Jagtap Dairy Square, Rahatani, Pune - 411017 • Ph: +91-20-27808215/30/31 • +91-75662 01373