



# BATCHMASTER®

A trusted partner of choice

## BatchMaster Group

BatchMaster Group is a software and service providing company with experience of more than 30 years. Headquartered in California, the company has a global presence with offices in 3 continent- North America, Australia, and Asia. It currently comprises of BatchMaster Software Pvt. Ltd., Basecamp Startups and Basecamp Scout.



## BatchMaster Software Pvt. Ltd.

BatchMaster Software Pvt. Ltd. is one of the market leaders in offering enterprise software solutions for the process manufacturing industries. Majorly capturing international market, it has many clients in India too. With an in-depth industry analysis, gained through a vast industry experience with over 2500 plus implementations worldwide, we clearly understand the unique industry challenges. BatchMaster offers ERP solutions that are apt to support industry specific operations and handles critical processes of the micro-verticals. Process manufacturing companies around the globe have come to rely upon BatchMaster® to manage nearly every aspect of their manufacturing and distribution operations. With headquarter in Laguna Hills, BatchMaster has its offices in New Jersey, India and New Zealand.

BatchMaster offers ERP solutions that support industry specific functionalities and handles critical processes of the micro-verticals. The solution empowers organizations streamline their operations, reduce wastage, bring down costs, increase profits, improve compliance and manage safety to keep their customers happy and satisfied.

Moreover, the company is now an **ISO 9001:2008** and **ISO 27001:2013** certified company. Also, the awards like: Customer's Choice, Great User Experience, Rising Star, and Madhya Pradesh's Best Brand prove that the company is an outstanding cookie in its sector. BatchMaster Software has a network of business partners that trust our capabilities and let us extend their products with our process manufacturing functionalities. The aura of BatchMaster has competent partners like- SAP Business One, Microsoft Dynamics GP, Sage 100\30, QuickBooks, etc.

BatchMaster Software employs over 200 professionals, about half of which are in Research and Development, who together contribute to the development and delivery of our industry specific ERP solutions. Our staff keeps tabs on the latest trends, challenges, regulations, and best practices in our targeted process industries, such as food, chemical, nutraceutical and pharmaceutical, as well as the latest technology advances, ensuring that these areas are addressed in our current and future products and services. Driven by our customers' needs, our professional services team helps them identify their business and manufacturing objectives and requirements, and configure their delivered solution to meet these requirements. Experienced customer support staff in conjunction with comprehensive education services ensures our customers maximize their investment in their BatchMaster application as a part of our lower cost of ownership initiative.



## Basecamp Startups Pvt. Ltd.

An in-house incubator for enterprise-level technology, Basecamp Startups is an initiative by the promoters of BatchMaster Software. With a team of software professionals dedicated to the development of applications, the company aims to develop, manufacture, and innovate products that can be used for increasing business productivity and simplifying day-to-day tasks. Established in 2016, Basecamp Startups has succeeded in placing its products in several industries, irrespective of their type and size. In this dynamic technology marketplace, BSPL focuses on persistence, endurance and adaptability in its products to deliver long term value to its customers.

- Identifying and quantifying critical business issues & challenges.
- Mapping business-use cases and market reports to the identified issues.
- Identifying innovative technology solutions.
- Defining standard procedures for developing, iterating and launching products.
- Facilitating the development of those products from conception to creation.
- Creating market presence for products and services through specialized marketing service.



## Basecamp Scout

Basecamp Scout is a fast emerging GPS and mobile tracking solutions provider, which offers solutions on Android, iOS, and web-based platforms to the end user. It serves a wide gamut of business and personal tracking needs where use of GPS and telematics has proved revolutionary. In a short span of time, Basecamp Scout has churned out successful software products with a team of expert and experienced professionals.

Basecamp Scout is an initiative by promoters of BatchMaster Software, who are the market leaders in offering enterprise software solutions for the process manufacturing industries, have rich experience of over 30 years and 2500 implementations worldwide, and serve over 2000 customers from seven different offices across the globe with integrity. The same virtues reflect in Basecamp Scout, which focuses on delivering long-term value to its customers through its quality software applications. The company continues to identify innovative technological products and develop those products right through the conception phase to creation.



## BatchMaster Software Pvt. Ltd.

### Products

#### BatchMaster Enterprise

- BatchMaster Enterprise for Retail Management
- BatchMaster Warehouse Management System
- BatchMaster Enterprise on Cloud

#### BatchMaster Manufacturing for SAP Business One

- BatchMaster Warehouse Management Solution powered by SAP Business one
- BatchMaster Manufacturing for SAP Business one on Cloud

#### BatchMaster ERP

- BatchMaster Integration with Sage 100\300
- BatchMaster Integration with QuickBooks
- BatchMaster Integration with Tally
- BatchMaster ERP on Cloud

#### BatchMaster Manufacturing for Microsoft Dynamics GP

### Add-Ons

Sample Request Management (SRM)

Magento Integration

GST





## Basecamp Startups Pvt. Ltd.



## Basecamp Scout



# BatchMaster Enterprise

**One complete ERP solution- Truly end-to-end!**

BatchMaster Enterprise, our flagship product, is a fully-functional and features rich ERP solution designed specifically with the aim of making businesses simpler. Available on-premise and on-cloud, it is a complete solution that can handle everything from the supply chain, retail operations, GST, e-Commerce, sample tracking, to warehouse management.

An all-in-one ERP in the true sense, it helps businesses streamline operations, improve efficiency, and boost productivity through proper handling of product development, formula management, planning, procurement, inventory, production, quality, compliance, sales, and finances. In addition, it includes out-of-the-box reports, numerous dashboards and inbuilt business intelligence that offers a holistic-yet-detailed picture of complete your business aiding accurate, better and informed decision making. Suite of modules that makes businesses simpler

**Suite of modules that makes businesses simpler**

- **Formulation:**

BatchMaster ERP's comprehensive formula management system helps meet critical demands of formulation such as formula security & formula control, desired formulation target cost accompanied by 'what if' scenarios, separate costing for formula and packaging, support to multiple units of measurement, full version control with time stamping etc.

- **Robust R&D:**

Dynamically adjusts formulas during product development to meet specified target physical or nutritional characteristics. R&D module comes with elaborate product development & quotation functionality, eases contract manufacturing, allows collaboration and information sharing between contracting and contract manufacturing company, defining multiple packaging sizes of the products with the same formulation & creating formulas based on product specifications, among others.

- **MPS/MRP:**

Master Production Scheduling (MPS) & Material Requirement Planning (MRP) use real-time information of demand/supply for batch production schedules, ensure there's no shortage of materials during production, minimize inventory & utility costs, auto generate production schedules & allow direct transfer of MPS/MRP orders to purchase and production order.



- **Quality Control:**

This module helps ensure the quality of products as per cGMP norms through features like sampling plan, stability testing, deviation reporting, inspection plan for capturing batch monitoring activities, complete audit trail of QC specifications by QC version, electronic execution of SOP's by inspection check list etc. Moreover, the QC module is equipped well enough to help businesses track quality levels at various stages.

- **Production:**

It allows the creation of mix, fill, assembly and rework type of batches, gives the choice for size by finished weight/volume or available materials, enables critical materials identification and issuing inventory based on lot reservation. Besides, the production dashboard gives real time visibility of batch status.

- **Finance & Accounting:**

Finance module streamlines core financial processes while ensuring in-depth visibility into the cash flow, end-to-end. It comes with price lists and 'what if' options for costing of products and formula, cost roll-up functionality, allows accurate costing of materials, labour and overheads, gives a real-time detailed analysis of cost structure and enables product cost history reporting.

- **Packaging BOM:**

Manage raw materials, costs, and instructions for sub-assembly and top-level packaging separate from formulas.

- **Traceability & Compliance:**

Stay compliant with industry- specific and federal regulations, in terms of labeling, lot traceability reports, transactional audit reports, and shipping documentation.

- **Product Costing:**

Roll up existing and theoretical product costs, as well as fixed, tiered, and scalable costs, of formulas, intermediates, and finished goods during product development.

- **Inventory:**

Manage inventory based upon quality status, units of measure, expiration date, lot number, strength, license, serial number, and location to ensure the right inventory is available for manufacturing and distribution activities.

- **Sales:**

The Sales module provides tremendous versatility, control, and power over sales and order entry policies. Aiming at superior customer service and simpler order-to-cash cycle, BatchMaster ERP facilitates quick order creation, instant picking, packing and shipment, contract definition, pricing and discounts, etc.

- **Purchase:**

From Procurement to quoting, from ordering to receipt and invoicing, BatchMaster's Purchase Module helps you through all. Be it your Contract Management, Vendor Management, rate sealing with Vendor, inspecting material received or returns, BatchMaster handles them with ease.



# BatchMaster for Retail

BatchMaster Retail Management Software allows the retailers to manage both online as well as offline retail business and give the customers a consistent, omnichannel experience across all touchpoints. It takes care of retail business' every manufacturing needs – managing both contract as well as in-house manufacturing with equal ease; wholesale & distribution needs. It manages all aspects of your business from planning to procurement, inventory management to order entry and finally selling through different channels like wholesale, distribution, franchisees, retail, etc. Even your e-commerce needs are met through Magento integration to manage online/web-store business extending up to handling retail & POS including managing policies, promotions, discounts, coupons, customer loyalty and more.

## Features

- Multichannel Order Management
- Support to Omnichannel Sales
- Purchase Order Management
- Warehouse Management
- Inventory Management
- Supplier/ Vendor Management
- Retail POS System
- Returns Tracking Management

- Production Planning & Control
- Demand Forecasting
- Formulation & BOM
- Costing
- Serialization Capabilities and Barcodes Generation
- Dashboards & Reporting
- Customer Relationship Management (CRM)
- Master Production Scheduling (MPS)
- Material Requirement Planning (MRP)
- Sales & Analytics
- Loyalty Management
- Discount Management
- Integration of e-commerce with ERP
- Employee Management

## Business Benefits

- Seamless integration with in-store and online POS systems for instant access to stock levels
- Advanced reporting features give accurate inputs to the buying patterns of consumers
- All functionality work off a single database, ensuring a unified approach
- Access to fast & accurate real-time inventory data to all retail outlets in real time
- Support to each of the sales channels of a retailer
- Enhances the efficiency of core business functions
- Gives a customer-centric approach
- Improved employee productivity and overall company responsiveness
- A consistent system that functions equally well both at back office to the front of the store
- Complete control over inventory and cash
- Increase in sales, with a reduction in lost sales
- Increased loyalty through multi-channel loyalty programs
- Available on Cloud, which means you get real-time access to key business data
- Achieve multi-warehouse capability





# BatchMaster Point-Of-Sales

## For Retail

BatchMaster Point-Of-Sales (POS) is a full-featured, web-based point of sale software solution that addresses the needs of businesses in wholesale, distribution, restaurants and retail. Being a fully integrated system, it syncs the complete information of products, customers, and orders into a single platform. The system is flexible to support multiple payment modes.

### Features:

- Inventory item codes are accepted both manually and automatically via a bar-code scanner
- Keep track of prices, offers & happy hours
- Manages multiple store sand keeps them connected with warehouse
- Accepts the payment through cards, cash, cheques, e-wallets or other bank transfers
- Keeps the invoices open until the work is completed
- Multiple printer support
- Allows to put that sales orders on hold
- Keeps tight control over cash receipt

### Business Benefits

- Process transactions quickly
- Manage consistent pricing
- Display real-time information
- Control thefts & manipulations
- Accepts multiple payment modes

## For Restaurant

BatchMaster POS is a complete restaurant 'order to billing' management system that displays entire menu options along with their images & price. It takes down the order with a simple touch and sends it directly to the kitchen. The system is flexible to support multiple payment modes.

### Features:

- Simple UI/UX
- Available on cloud & premise
- Handles SCM
- Tracks daily expenses, cash receipts, material invoices, etc.
- Centralise entire data across of multiple outlets
- Touch-screen compatible
- Secures data both locally & on the cloud
- Adds list of items with proper categories, description, price, and toppings
- Generates unique token number for respective tables
- Supports multiple payment modes
- Keeps track of pricing & offers

### Business Benefits

- Process transactions quickly
- Manage consistent pricing
- Display real-time status of food ordered
- Control thefts & manipulations
- Accepts multiple payment modes
- Eliminates long queues
- Help you serve better & serve right



# BatchMaster Warehouse Management System

## Boost warehouse efficiencies

BatchMaster's Warehouse Management system helps manufacturers to control and manage their day-to-day operations in a warehouse efficiently. Through the use of mobile or handheld devices, it allows to remotely execute and track details of different warehouse operations like: receiving, shipment, all internal movements, LPN/Pallet management and other shop floor transactions. Offering end-to-end support to the warehouse operations, the solution offers inventory accuracy, inventory visibility, space utilization, labor productivity, cost saving, and customer satisfaction.

## Features

- Supports Inbound Transactions that include Goods Receipt PO and Sales Return
- Manages Outbound Transactions including Delivery, Purchase Return and Pick List
- Performs Internal Movements like Warehouse Transfers, Bin Transfer, LPN Maintenance, Attach LPN to SO, Split LPN, LPN Inquiry, etc.
- Does Adjustments & Counting of, Goods Issue, Goods Receipt, Physical Count, Spot Count
- Handle Production activities like, Raw Material Issue, FG Receipt, Labor Time Entry, Inspection Transactions and Transaction Checklist
- Generates Labels & Reports for Items, Bins, LPN Label, LPN Packing Slip, LPN Inquiry and Stock Inquiry

## Business Benefits

- Improve inventory precision
- Increase warehouse productivity
- Process orders faster
- Improve picking & shipping accuracy
- Achieve more order accuracy
- Improve employee productivity and keep personnel costs low
- Quick ROI



# BatchMaster Enterprise on Cloud

## Manage your business- Anywhere, Anytime

BatchMaster Enterprise on Cloud is a SAAS based version of BatchMaster Enterprise that adapts to the needs of small- and mid-sized businesses (SMBs) economically. Eliminating the corporate boundaries, it helps manufacturers streamline their key operations – including sales, purchase, inventory, production, formulation & R&D, quality control, compliance, planning, and more.

Moreover, it is secure, reliable, scalable, and accessible from any device and at any time — all while it minimizes costs and integration complexity.

## Features

- Disaster recovery facility running 24x7
- Flexibility & Ease of Access to Service
- Access from Desktop, Laptop or Mobile devices; Anytime, Anywhere
- Needs only a web browser and a network connection
- Scalable- Increase the number of licenses whenever required
- Automatic upgrades
- Regular data backup and 99.9% uptime with a supreme Disaster Recovery plan

## Business Benefits

- Cost Saving
- Extremely secured environment
- Scalable at any time
- Peace of Mind Ensured
- Faster Time to Value





# BatchMaster Manufacturing for SAP Business One

## Accelerate Your Company's Growth

Built on the strong foundation of SAP Business One platform, BatchMaster ERP with SAP Business One is a comprehensive ERP solution that meets the unique needs of emerging and growing process manufacturers, specifically in the Food & Beverage, Nutraceutical, Chemicals, Paints, Personal Care, and Life Sciences industries. Our solution effectively manages all the manufacturing complexities inherent to the products, processes, and variables in these industries. And since it is inbuilt, not integrated, you have one user login, one interface, and one database.

## Highlighting features:

- Virtually consolidates batch information and manages multi-staged production, controlling costs and overheads.
- Achieve the highest productivity with the existing setup with "Current Good Manufacturing Practices".
- Facilitates defining intended quality tests at every stage of material movement & product development.
- Assures that the required quality tests have been executed and the results meet the specifications.
- Tracks material flow to bring visibility and transparency of business processes.
- Assures conformance, implement CAPA, revamp packaging and labels.
- Makes 'what-if' cost analysis and calculates profitable.
- Assures process cells are fully utilized, procurements are done on time, stocking is just adequate, and expiry and shelf-life are tracked.
- Cut wastage and expired inventory with the efficient planning tool.
- Forecast sales orders and converts orders directly to production orders.
- Incorporates robust and secure R&D to meet the market trend.
- Dynamically adjusts, nutritionally analyses and securely manages recipes.

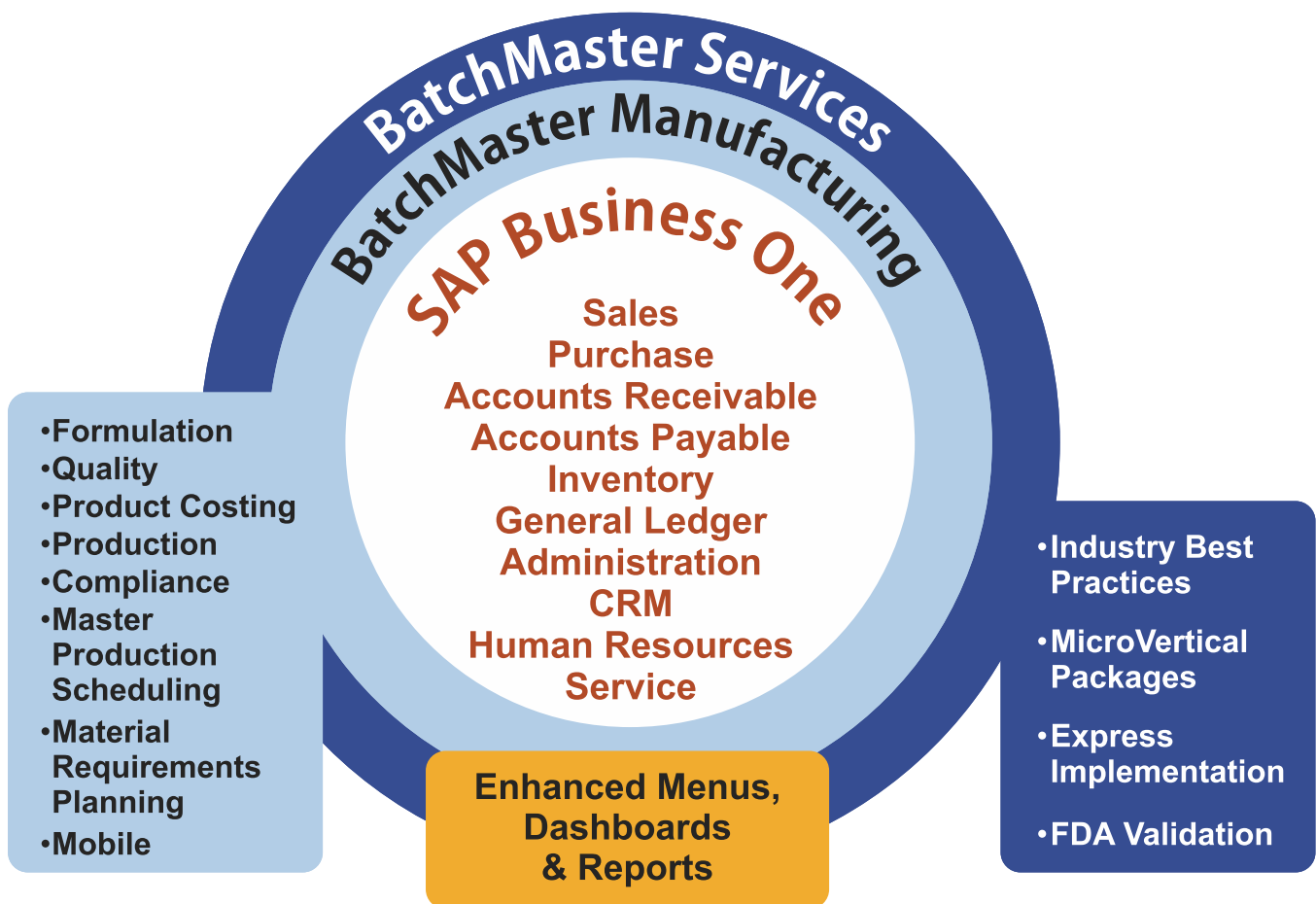
## Benefits:

- Built on the strong foundation of SAP Business One
- Targets For Top Quality
- Adheres to Regulatory Compliance
- Controls Costs & Losses
- Accelerates Production
- Reduces Inventory Wastage
- Brings Continuous Innovation





## Modules of BatchMaster Manufacturing and SAP Business One



# BatchMaster Warehouse Management

## Powered by SAP Business One

BatchMaster Warehouse Management System (WMS) powered by SAP Business One is a stand-alone application based on SAP Fiori design with full responsive user interface designed for mobile devices like industrial handhelds and tablets that help to remotely perform various warehouse operations like receiving, shipment, all internal movements, LPN/Pallet management and shop floor transactions. The transactions performed gets posted to SAP Business One in real time manner giving you complete visibility and utmost accuracy.

### Highlighting features:

- Perfectly handles goods receipt and sales returns
- Ensures timely delivery with accurately generated pick list. Moreover, handles purchase returns as well
- Keenly and instantly tracks every inventory transaction, namely: warehouse transfers, bin transfer. In addition, it also supports LPN Maintenance, Attach LPN to SO, Split LPN, and LPN Inquiry
- Accurately updates inventory in real-time for different transactions, like: goods issue, goods receipt, physical count, and spot count
- Offers complete support to different production processes like: raw material issue, FG receipt, labor time, entry, inspection transactions, and transaction checklist
- Generates and prints every essential label and report. Like: item label, bin label, LPN label, LPN packing slip, LPN inquiry, and stock inquiry

### Benefits:

- Improves inventory precision
- Increases warehouse productivity
- Process orders faster
- Improves picking & shipping accuracy
- Achieves more order accuracy
- Increases volume of outbound shipments; double your orders per day
- Improves employee productivity and keep personnel costs low
- Low TCO compared to alternatives
- Quick ROI



# BatchMaster Manufacturing for SAP Business One on Cloud

## Manage your business- Anywhere, Anytime

BatchMaster Manufacturing for SAP Business One on Cloud is a SAAS based version of BatchMaster Manufacturing with SAP Business One that adapts to the needs of small- and mid-sized businesses (SMBs) economically. Eliminating the corporate boundaries, it helps manufacturers streamline their key operations – including Sales, Purchase, Inventory, Production, Formula & R&D, Quality Control, Compliance, Planning, and more.

Moreover, it is secure, reliable, scalable, and accessible from any device and at any time — all while it minimizes costs and integration complexity.

## Highlighting features:

- Disaster recovery facility running 24x7
- Flexibility & Ease of Access to Service
- Access from Desktop, Laptop or Mobile devices; Anytime, Anywhere
- Need only web browser and network connection
- Increase the number of licenses whenever required
- Automatic upgrades
- Regular data backup and 99.9% uptime with a supreme Disaster Recovery plan

## Benefits

- Cost Saving
- Extremely secured environment
- Scalable at any time
- Peace of Mind Ensured
- Faster Time to Value



## BatchMaster ERP

Process manufacturers run a number of leading financial applications, which is why BatchMaster Software offers BatchMaster ERP a leading process manufacturing suite that has a proven integration with Tally, QuickBooks, Sage 100 & 300, Microsoft Dynamics GP and SAP Business One. So you don't have to fear losing your long used financial system to upgrade to an ERP software. It is an end-to-end ERP software designed to meet the unique requirements of regulated manufacturing industries that too while integrating easily with their existing financial application. It works well for both, make-to-stock and make-to-order environments.

BatchMaster ERP software understands your unique manufacturing requirements during product development, procurement, production, quality, packaging, costing, and compliance, while, at the same time supports your sales, accounting, warehousing and distribution needs. Subsequently, it helps you streamline your operations along with fully integrating data across your entire organization.

Because of BatchMaster ERP's power packed functionalities, the process manufacturers are able to bring their products to market, faster and cheaper while complying with stringent regulatory mandates. The excellent quality and traceability capabilities not only help you retain your valuable customers but also let you gain the new ones.





## BatchMaster ERP with Sage 100 ERP & Sage 300 ERP

BatchMaster ERP can seamlessly integrate with your Sage 100 or Sage 300 to give you a complete ERP that can streamline all your business-critical processes without having to give up/transform your crucial data. Wondering but why you would do this? Because automating only your accounting or financials is just not enough to shine and rise in today's highly competitive and regulated scenario.

It allows process manufacturers do various tasks to take care of - maintain and record different processes, continuously and simultaneously, occurring in their company. At the same time, they need to maintain their accounting information and making these two talk can be a time and resource draining task.

However, BatchMaster ERP integrated with Sage 100/ Sage 300, makes it easy and quick. With its wide range of modules, BatchMaster ERP with Sage 100/Sage 300 handles your formulas, batch processing, quality control, material planning, inventory, sales and purchase needs. While the integration precisely synchronizes the financial data of these processes. Helping your formula-based business run more efficiently and profitably.

### Highlighting features:

- General Ledger, Accounts Receivable, Accounts Payable and Cash Book modules remain under the control of QuickBooks, however Inventory, Sales Orders, and Purchasing is under BatchMaster ERP's control
- Intensive R&D and formulation capabilities
- "What-If" cost analysis for maintaining profits
- Comprehensive Bill-Of-Material functionality
- MSDS, Certificate of Analysis and Lot Recall letter/report easily generated
- Efficient material and production planning
- Adept inventory management
- Smartly handles order-to-procurement and quotes-to-cash cycle
- Tight control of all accounting modules and information
- True integration across the application and with Sage 100/Sage 300
- Full multi-lingual and multi-currency support
- Efficiently tackles demanding budgets
- Maximized accuracy of financial data
- Up-to-date sales information along with outstanding balances
- Full-integration with Banking Services for complete Bank Reconciliation
- Streamline Cash Flow system
- Varied accounting and reporting features resulting in Fast Invoice Entry, Flexible Cash Disbursement and Full-Cheque Reconciliation



## BatchMaster ERP with QuickBooks

When you integrate QuickBooks and BatchMaster ERP, you transform your business into a more process manufacturing-centric and efficient company.

BatchMaster ERP is considered as an experienced and expert solution to handle all process manufacturing supply chain operations like: formulas/recipes, R&D, batch processing, purchase, sales and inventory. Also, without overlooking finances, it helps in deriving a competent price, efficiently planning production and purchases, timely meeting deliveries and much more that too in full adherence with regulatory compliances. Successively, when QuickBooks is integrated with BatchMaster ERP, the seamless integration between the AP, AR and GLs of BatchMaster ERP and QuickBooks ensures that every transaction is registered and every entry is punched. Automatic, instant yet accurate uploads and downloads of data (vendors, customers, invoices, vouchers, transactions, GLs, et al) give way for eliminating redundant data entry.

Synchronizing data of every transaction of sales, purchase, production, warehouse transfers, etc. with finance, the combination (i.e. BatchMaster ERP with QuickBooks) excels in completely streamlining operations, handling finance, and satisfying statutory requirements in line with the current government regulations.



### Highlighting features:

- Tailor-made for process manufacturers like Food, Cosmeceuticals, Paints & Coatings, Life Sciences, Pharmaceuticals and such
- Seamless integration with QuickBooks ensures the smooth and automatic flow of information
- Eliminates redundant entries
- Uplifts productivity with real-time and accurate reporting
- End-to-end, precise yet faster financial accounting
- Comprehensive innovation and development capabilities
- Efficient as well as effective planning
- Tighter control on inventory along with reduced wastage
- In compliance with government regulations
- Throughout multi-lingual and multi-currency support
- Numerous accounting and reporting features resulting in smoother cash-flow as besides quicker invoice/voucher generation
- Intensive recipe/formula management
- Keen bi-directional tracking
- Supports excellent vendor evaluation, maintains intensive vendor details as well as executes purchase receipts reflecting real-time inventory change
- Smoother and faster Order to Cash Cycle with full support for instant order creation, picking, packing, shipping and finally invoicing
- "What-if" Cost Analysis and thorough cost comparison

### Benefits

- Reduce cost by streamlining operations
- Granular level accurate product costing
- Availability of the right material at the right time
- Supports contract manufacturing and loan licensing
- Improved product quality
- Faster time to market
- Reduced non-conformance risk
- Respond quickly to customer needs
- Integrates with your existing finance software

# BatchMaster ERP with Tally

BatchMaster-Tally integration is designed to give you the best of both the worlds. BatchMaster- a true process-centric software and Tally- unbeatable in its finance handling capabilities, when packaged together promise a complete solution handling your distribution, manufacturing and finances too!

A combination nonpareil it provides manufacturer's ability to handle their formulas/recipes, R&D, batch processing, purchase, sales and inventory. In course, without overlooking finances, it also derives a competent price, plans purchases and production and fully adheres to regulatory compliance. The seamless integration between the AP, AR and GLs of BatchMaster and Tally ensures that every transaction is registered and every entry is punched. Automatic, instant yet accurate upload and download of data (vendors, customers, invoices, vouchers, transactions, GLs, et al) give way for eliminating redundant data entry.

## Features

- Tailor-made for process manufacturers like Food, Cosmeceuticals, Paints & Coatings, Life Sciences, Pharmaceuticals and such.
- Seamless integration with Tally ensures smooth and automatic flow of information.
- Paves-away redundant entries.
- Uplifts productivity with real-time and accurate reporting.
- End-to-end, precise yet faster financial accounting.
- Comprehensive innovation and development capabilities.

- Efficient as well as effective planning.
- Tighter control on inventory along with reduced waste.
- In compliance with government regulations.
- Throughout multi-lingual and multi-currency support.
- Numerous accounting and reporting features resulting smoother cash-flow as besides quicker invoice/voucher generation.
- Intensive recipe/formula management.
- Keen bi-directional tracking.
- Supports excellent vendor evaluation, maintains intensive vendor details as well as execute purchase receipts reflecting real-time inventory change.
- Smoother and faster Order to Cash Cycle with full support for instant order creation, picking, packing, shipping and finally invoicing.
- "What-if" Cost Analysis and thorough cost comparison

## Benefits

- Faster order-to-cash cycle
- Enhanced productivity through vendor management
- Smoother cash flow
- Accurate cost analysis
- Faster time to value
- Immense domain expertise
- Lucid handling of financial operations



## BatchMaster ERP on Cloud

### Manage your business- Anywhere, Anytime

BatchMaster ERP on Cloud is a SAAS based version of BatchMaster ERP that adapts to the needs of small- and mid-sized businesses (SMBs) economically. Eliminating the corporate boundaries, it helps manufacturers streamline their key operations – including Sales, Purchase, Inventory, Production, Formula & R&D, Quality Control, Compliance, Planning, and more.

Moreover, it is secure, reliable, scalable, and accessible from any device and at any time — all while it minimizes costs and integration complexity.

### Features:

- Disaster recovery facility running 24x7
- Flexibility & Ease of Access to Service
- Access from Desktop, Laptop or Mobile devices; Anytime, Anywhere
- Need only web browser and network connection
- Increase the number of licenses whenever required
- Automatic upgrades
- Regular data backup and 99.9% uptime with a supreme Disaster Recovery plan

### Benefits:

- Cost Saving
- Extremely secured environment
- Scalable at any time
- Peace of Mind Ensured
- Faster Time to Value





# BatchMaster Manufacturing for Microsoft Dynamics GP

## Grow Your Business Through Manufacturing Excellence

BatchMaster Manufacturing for Microsoft Dynamics GP is a complete business management software designed specifically for process manufacturers who deal with formulas or recipes. In-built Microsoft Dynamics GP and not integrated, this robust solution gives your employees the ability to work in a single environment through the same interface. Log-in with the same credentials, and stay connected and informed by working on the same database.

The product securely exchanges data between BatchMaster Manufacturing modules and Inventory, Sales, Purchase of Microsoft Dynamics GP, giving you the ability to continue using Microsoft Dynamics GP coupled with the power of Formulation, Batch Processing, Product Development, Material Planning and more.

From research to delivery, from back-office to CEO- BatchMaster Manufacturing for Microsoft Dynamics GP caters to the needs of every department and of all levels. Thereby, promising easy creation and consolidation of financial statements, better and more reliable decisions, improved cash flow, accelerated information analysis, reduced wastage and increased ROI!

## Features

- Meet target characteristics through dynamic formula adjustment
- Analyse material and formula costing separately.
- Manage inventory based upon quality status, units of measure, expiration date, lot number, strength, license, serial number, and location
- Generate labels, lot traceability reports, transactional audit reports, and shipping documentation to meet compliance
- Robust MPS/MRP modules to support make-to-stock & make-to-order environments
- Create and schedule the optimal number of batch jobs required for a product formula and its multiple packaging configurations
- Roll up existing and theoretical product costs, as well as fixed, tiered, and scalable costs, to formulas, intermediates, and finished goods during product development.
- Employ handheld RF devices to execute inventory movements and adjustments within one or more facilities
- Establish a comprehensive QC program from vendor inspection plans to formula and finished good QC testing
- Meet the delivery schedule, purchase activities and plan orders

## Benefits

- Invent and refine your products
- Analyse affordable yet profitable cost
- Gain greater control over inventory
- Assure quality and compliant products
- Perfectly balance demand and supply



## Add-ons

BatchMaster ERP solution is a complete set of all the basic functionalities, essential for a process manufacturer, still it offers certain Add-Ons which are needed to make the solution a perfect tailor fit for different industries. BatchMaster Point-Of-Sales

## BatchMaster Sample Request Manager

Track, understand, & meet customers' requirement. Sample Request Manager tracks new products from customer request to acceptance. Right from tracking customers' specifications, managing secured formulation, creating batches, analyzing cost, to maintaining conversational follow-ups- BatchMaster SRM supports all. It accurately estimates the cost associated with that request and maintains complete sample information like anticipated sales volume, current price, target price, the base formula used and estimated time required to produce that sample. Additionally, it yields sample specifications based on basic nature, physical properties, and chemical properties of raw material used. In short, sampling enables you to perform rigorous R&D on the samples, and make the finished good in accordance with the customer requirement.

## Features

- Checks the present status of sample request
- Tracks and maintains details of customers/prospects
- Maintains sample information like anticipated sales volume, current price, target price, etc.
- Records sample specifications
- Tracks material, packaging, and R&D cost
- Views and records related documents
- Tracks customers' entire communication
- Demands authorized approvals
- Relates samples with BOM and production batches
- Through R&D a new formula can be created, and subsequently a mini batch can also be created
- Perform cost analysis

## Benefits

- Meet customers' specifications precisely
- Make accurate costing
- Perform rigorous and safe R&D
- Systematic maintenance of sample information



# Magento Integration

## Expand your business online too

BatchMaster offers a connector that links your Magento store with BatchMaster ERP. The integration captures every event changes in Magento and propagates the changed data to BatchMaster ERP. By synchronizing BatchMaster ERP and Magento, it allows manufacturer's e-commerce website to effectively perform management of customers, products, inventories, sales, and shipping data.

### Features:

- Automatically populates Magento with your customers, products, inventory levels and prices.
- Real-time creation of sales order in BatchMaster Enterprise
- Bi-directional exchange of data between BatchMaster Enterprise and Magento
- Promotional pricing and catalogue uploads to Magento, the moment you feed it to BatchMaster Enterprise.
- Shipment tracking

### Benefits:

- Boost productivity- with streamlined multiple business processes
- Better control over business- with real time information update, reports and financial statements
- Eliminate data redundancy and human error- with automatic exchange of correct information from one platform to another
- Reduced inventory and operational costs- with order consolidation, planned purchase and reduced wastage
- Improved customer experience- through on time delivery
- Single point of operation – for simplicity and time saving
- Suitable for small, medium and large size companies
- Useful in case of expansion – convenient synchronization amongst all platforms
- Building the bridge- facilitates the information and data flow



## GST

BatchMaster GST module handles all your taxation needs that too in full compliance with GST rules. Fully capable of handling the complexities of Domestic Sales, Exports, Deemed Exports, Exports through warehouses, Warehouse Transfers, Inter-state & Intra-state sale, Advance Payments etc., it keeps a complete track of CGST/SGST/ISGST/CESS(S). As the Indian Govt. has already revealed that the returns and registrations under the GST regime will be carried online and so a good, user-friendly software will be much-needed by the manufacturers. Assuring optimum utilization of manpower and time with adaptability to latest notifications, it will keep you ready for GST Audits at any given time.

### Key Documents Generated by BatchMaster GST:

- Generates all GST documents as per the laid down procedures in the statute.
- ITC Match/Mismatch Report generation
- Generates GSTR1: Outward supplies made by the tax payer
- Generates GSTR2: Inward supplies made by the tax payer
- Generates GSTR3: Monthly return
- Generates GSTR9: Yearly return
- Prints export invoices in desirable formats

### Benefits:

- Easy generation of Invoice as per GST Guidelines and Invoice Format
- Facilitates filing of all type of dealer returns facility
- BatchMaster's GST module automatically debits GST payments and provides warnings in case of insufficient credit balance
- Offers a platform for Payment of Taxes as per liable GST rates\*
- Reconciliation with GST Portal and other official GST Links
- Handles Job-In and Job-Out facility as per GST norms
- Effective & consistent data back-up prior to the upgrade
- Convenient & intuitive user interface
- Provides the latest information about total Input Tax Credits (ITC) availed and utilized until now
- Handles GST & ITC on capital goods and import material
- Furnishes detailed information on GST paid simply at the click of a button
- Hassle free and spontaneous preparation of monthly/quarterly/yearly returns
- Supports multiple Branches of an organization
- Subject to the changes as the latest annexure of the GST law.





## Industries Served:





## Basecamp Scout Products:

### Basecamp Autobond

A comprehensive telematics solution that allows you to intelligently manage, track, monitor and safeguard your personal vehicle of any type: two-wheeler, three-wheeler, car, & any other vehicle. A GPS-enabled app for both iOS and Android devices, it is aimed to offer vehicle owners convenience and a pleasant time out on the roads through real-time updates as well as a host of advanced safety features such as live online as well as offline vehicle tracking, emergency alerts, anti-theft alerts, vehicle status, driving behavior analysis, and service due reminders, among others.

#### Features:

- Keep a track of your vehicle's location in real-time.
- Instant alarm in case of theft case such as ignition turn on or towing of vehicle out of safety circle.
- Monitors driving performance based on different parameters like speed, braking, etc. Also, analyses them to make you drive better.
- Spot nearby fuel and air stations.
- Automatic reminders to get your car timely serviced.
- Deactivate the car engine whenever you want and render the keys useless.

#### Additional features

- Speaks your language
- Light on pocket
- Available on android/iOS
- Sends SMS/e-mails when disconnected from the vehicle
- Warranty for 1 year
- 24\*7 customer support

#### Benefits:

- Helps you monitor your vehicle from anywhere, at anytime
- Keeps you informed about ignition turned ON or OFF
- Helps you drive better and save fuel
- Ensure complete safety of your vehicles and family members
- Peace of mind with improved vehicle safety
- Save on maintenance cost
- Makes your phone your new car key



## Basecamp Scout

A cohesive sales tracking software designed specially to keep you with your sales team out in the field. Scout helps you track your sales representatives in real-time, discover beneficial market insights, streamline your pipeline activities, gain consumer's trust and increase your sales. A GPS-enabled location tracking app, it lets you know about your sales representatives' field activity in the real-time. Now you know whether they are utilizing the time properly or not, whether they are visiting the clients, managing their follow-up pipeline, sharing the true visit details, and are being honest enough in claiming their travelling reimbursements.

### Features

- Set up point-based virtual geographic boundaries. Assign visits. Track deviations with real-time alerts.
- Find exactly when your reps are near a hot lead's location and assign tasks accordingly.
- This GPS-enabled app gives the real-time location of your reps, which ensures only work during work hours.
- Have Basecamp Scout by paying cash, through credit card/debit card, e-wallet, net-banking, etc.

- Emails, SMS, push notifications, desktop notifications & auto reminders if GPS/internet is off. Define roles in your organizational structure, or create custom roles, and manage them.
- Features like User Authentication, Single Active Device, SSL Certification, etc. make your life easy
- Assign & track tasks such as visits, appointments etc., and get actionable real-time alerts on its status.
- Create any form in digital format, have any number of fields, and enjoy the perks of going paperless.
- For all those who believe that seeing is believing. Get live images or audio notes from your reps/clients. Create tasks from your mobile, allocate them to the field executives, and evaluate the progress.
- Trust what you see, not what you hear. Get time-tagged, selfie attendance directly from mobile.
- Set up customized reports to track daily/weekly/monthly activity of the sales team and make informed decisions.
- Wide array of features like daily visit logs, visit duration capturing, check-in/check-out from client visit etc.

### Benefits

- Greater knowledge of products and services
- 360 degree view of the sales team's activities
- Stronger sales analysis
- Maximum operational efficiency
- Unified field team structure
- Cost savings wherever possible
- Real-time reporting insights
- Informed decision making
- Enhanced customer satisfaction
- Improved collaboration and internal communication





# Basecamp Fleetpro

Basecamp FleetPro is an Android-based GPS-enabled app for effective management of fleet businesses of all sizes and types. Its benefits include real-time tracking of fleet & drivers, optimized resources, improved efficiency & safety, reduced costs, and compliance management, among others.

So, whether you are a transportation company with a large fleet like oil or gas, run a school/college fleet, emergency service fleets, or any other fleet business, Basecamp FleetPro benefits your business.

## Features:

### 1. FleetPro for Managers

The app helps managers take complete control over the operations of their fleet through power packed features such as:

- Intuitive Dashboard
- Real-time Fleet Tracking
- Comprehensive Vehicle Management
- Service & Vehicle Reminders
- Transactions Management
- Reports & Analytics
- Create/Manage Trips on-the-go
- Manage Contacts/Drivers/Vendors
- Create & Manage Places
- Sensor to Track Trips/Driver Data
- Monitor Driver Performance

### 2. FleetPro for Drivers

With FleetPro, drivers can indulge in two-way real-time communication with the managers and benefit in many ways.

- Fuel Management with Fuel Log & Fuel Cards
- Integration with FASTag/Work Order
- Inspections:
- Submissions, Item Failures, Checklists
- Manage Service History & Tasks

## Business Benefits

- Effective fleet management and utilization
- Enhanced fuel efficiency
- Improved fleet safety
- Maximized driver & vehicle utilization
- Better customer service
- Service commitments met on time with optimized route suggestion
- Ensure complete compliance
- Efficient utilization of time
- Saving on operational & maintenance costs
- Reduced paperwork & duplicate data entry
- Reduced downtime
- Uninterrupted faster service resulting in improved customer satisfaction
- Superior route planning
- Improved productivity & enhanced efficiency
- Timely alerts



## Basecamp Startups Products:

### Bizchat

Bizchat is a cloud-based business collaboration software available via secured channel. The data is safely maintained and the access is provided through strict access right protocols. It centralizes all communication and collaboration requirements of an organization. No matter where you are located, Connect makes it easy for you to be in sync with your team and tasks. Connect has powerful features encapsulated into a simple user interface that is available on your mobile device and synced with the web version!

### Features

#### Posts

- Corporate social network
- Company-wide announcement
- Notifications
- Share files and images
- Starred posts for better sorting

### Chat

- Instant communication
- Public and private chat rooms
- Share document, image, video, audio and emoji
- Search by message or entity name
- Third party shared storage integration

### Directory

- Mail, call, message, share contacts
- Mark as Favorite
- Listing: Team, department, location and status
- Set status
- Follow team members and add notes

### Task

- To-do list
- Create and manage tasks

### Benefits

- Clean user interface without any intrusive ads, games or gimmicks.
- Bring all your employees / team members on a common and secure platform.
- No need to use multiple apps for communication and collaboration. Get all the functionality in a single app!
- Completely secure with SSL encryption.
- Cross-platform i.e. available on iOS, Android, Web and synced across all the platforms.
- Distraction free virtual workspace.
- Tackle escalated tasks efficiently.
- Spend less time tracking down important information.



## Issue Tracker

Issue Tracker by eWorkplace Apps is a free tool that perfectly fits for capturing bugs, managing issues, and handling tasks. It brings complete team collaboration in a streamlined manner.

Issue Tracker is a collaborative application to manage and track issues and tasks of projects. It is a hosted application and your data is stored in our cloud. The project data is accessible from Apple's iOS devices as well as most popular web browsers. It is very easy to set up the application and to start using it immediately.

### Features:

- A true project oriented issue management tool
- iPhone and iPad friendly
- Stay informed and never miss key events
- Customize to record and report data that matters
- Define your own business rules
- Highly scalable
- Full control over what a user can and cannot do
- SaaS delivery model
- No cost and minimal IT staff
- Free subscription
- Collaborate, co-work and cohere
- Effortless customer engagement
- Supports team learning

### Benefits

- Issue Tracker by eWorkplace Apps is designed for the convenience of teams and managers. This brings flexibility within the organization and makes communication easy and effective. It's simple yet powerful and easy to use!
- Highly Productive Environment
- Personalize Your Workspace
- Low on Cost, Not on Features
- Improve Team-Ecosystem



# OptiPro ERP

OptiPro ERP with SAP Business One is an affordable, reliable ERP solution for small to mid-sized discrete manufacturers and distributors. Built by manufacturers for manufacturers, OptiPro ERP for manufacturers operates the way a manufacturer needs it to.

**OptiPro ERP:** Simplify Your Complex Manufacturing Operations

**OptiPro ERP** is cloud based. This means you get lower cost with more value.

**OptiPro ERP** simplifies common challenges today's discrete manufacturers and distributors face, including:

**Confidence to Commit:** Our 'best of breed' OptiPro ERP solution helps you realize huge efficiency through its seamless integration with the SAP Business One platform.

**Faster ROI:** OptiPro's rapid implementation process RACE significantly reduces time to money. Some customers are up and running in as little as two weeks.

**Optimized Processes:** OptiPro ERP automates and streamlines business processes, so your business runs faster and more profitably.

**Always Current:** OptiPro ERP keeps you on the latest version through seamless cloud updates. You focus on the nuts and bolts while we focus on the IT.

**Scalability:** OptiPro ERP future-proofs your business with a modular, open architecture that can grow as you grow, where you grow.

## Features

### Accounting & Financial Management

Manage the growing complexity of your financials

### Sales & Opportunity Management

Analyze and evaluate your sales pipeline better

### Inventory and Warehouse Management

Maximize inventory turns and reduce waste

### Quality Control

Assure the quality of materials, sub-assemblies, and finished products

### Production Management

Get every production job done right

### Supply Chain Management

Gain real-time insight into all supplier transactions

### Purchasing

Increase procurement automation

### Services Management

Enhance customer satisfaction

### Customer Management

Grow your customer base

### Mobility

Keep information at your fingertips from anywhere, at any time

### Business Analytics

Empower smarter and faster decision making





## BIZPORTAL 365

BizPortals 365 is a simple yet powerful intranet solution with tons of features. It is an extremely easy to use application and can be setup quickly in your Office 365 environment. It is loaded with collaborative and business centric features required by all organizations: Simple and easy to navigate user interface, Department sites for collaboration, Document Management, News, Announcements, Employee directory, HR and Employee Management, Goal Management, power packed Project Management and more.

### Features:

- Access, share, organize, and work on documents and files
- Create sites for your teams, departments, and communities
- Search for people, documents, events, tasks, and more
- Replace paper forms with electronic forms for common items
- Integrate with Office 365 and business applications
- Streamline processes that involve multiple steps and approvals
- Manage projects and tasks across teams and departments
- Streamline HR functions and manage employee performance

### Benefits

- Manage your business better
- Reduce your busy work
- Empower your teams
- Work better together
- Get your quick ROI



## Web development:

Having website and online presence is a gateway to market your business online. It is also important because it helps you to build reliability as a business. So now, it's time to get your website up and running.

We at Basecamp, help you launch your website, from concept to designing. Ensuring smooth site launch with search-friendly design, developed specifically with keen understanding of your business, we target to relate to your audience. Moreover, it's a multi-screen world out there, so we also ensure that the website is responsive i.e. your webpage automatically adjusts to the device your site visitor is on. This contributes more positive overall experience and a much greater ease of use.





## Why BatchMaster?

- Excellent out-of-the-box functional fit, complete ERP solutions
- Handles complete supply chain, retail and ecommerce operations
- Low total cost of ownership and low maintenance
- Optimizes cash flow for business growth and enhanced profits
- Proven model for rapid deployment
- 2500+ implementations round the globe
- Experienced implementation specialist
- Reduces costs & increases profit margin
- Easy integration with your finance software like Tally, SAP, QuickBooks, etc.
- Wide range of products to suit different needs of different businesses
- Best-in-class support and service models
- Local as well as international presence
- Available in multiple languages

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