

You cannot ensure compliance throughout your Food & Beverage manufacturing organization without everyone having access to the same data, at the same time.

The only tool that can deliver that “single version of the truth” is a comprehensive, entirely integrated, ERP SOLUTION. BatchMaster Manufacturing for SAP Business One was designed from the inside-out, using all SAP Business One facilities and adding-in the unique capabilities that have made BatchMaster a market leader in process manufacturing for over two decades. BatchMaster Software has developed unrivaled Food & Beverage expertise over its long and successful history. For those Small to Medium Food and Beverage Enterprises that want an SAP-based solution, BatchMaster Manufacturing for SAP Business One is the definitive answer.

Who at a Food & Beverage process manufacturer would use BatchMaster Manufacturing for Business One? Virtually every person who must access the company's central data base, either to enter information or to extract information, to make day-to-day and strategic decisions. What does BatchMaster Manufacturing for Business One have to contribute at each stage of the business?



Demand Development and Customer Retention - Sales, Marketing & Support

BatchMaster Manufacturing for SAP Business One offers a complete set of tools, facilities, workflows and SOPs to address this business-building set of activities:

- Pipeline management
- Customer contact and activity management
- Sales quotations and order entry
- Customer and vendor catalogues
- Price lists and special pricing
- Forecasting
- Invoices and credits
- Service contract management
- Service call management... and more

Product Development - Lab & Formulation

The onus is upon your expert staff in the company's kitchens and labs to take the input from sales, customers and even competitors to INNOVATE improvements to current products, and development of entirely new products:

- On-screen product development
- Definable ingredients and specifications
- Definable recipe properties
- Qualify sources of ingredients and packaging
- Comprehensive recipe management
- Multi-level formulations
- Version control with roll-back
- Unlimited Unit of Measure conversions
- Easy material substitutions... and more

Operations - Production, Planning & Purchasing

Operations schedules your company's capacity with advanced planning tools and coordinates with R&D and Purchasing for materials required to meet your scheduled commitments and keep your business “humming” to generate revenue and profits:

- Bill of Materials with Recipe and Packaging
- Production of Finished Goods and Intermediates
- Mix, Fill or Assemble
- Forecasting
- MRP and Master Production Scheduling
- Batch Management & Lot Tracking
- Full Traceability for Instant Lot Recall
- Compliance Reports
- Purchase Orders
- Material Receipts and Returns
- Quality Assurance, Testing and Reporting
- Inventory Management and Valuation
- Stock and Warehouse Transfers
- Mobile Inventory Transaction Recording

Sales Invoice and Receipt in one step.
Match Vendor Invoices to PO & Receipts

Integrate CRM to:

- Sales
 - Prospects
 - Leads
 - Vendors
- Access via the Web

Independent Packaging Bill-of-Materials, multiple outputs per batch

Design new products on the basis of Raw Material Properties or Cost

Alternate or Substitute Inventory Items

Complete Traceability of Lots using:

- Internal Lot Number
- Supplier Lot Number
- Expiration Date
- Quarantine Date
- Item Key
- Lot Attributes
- Location
- Quality Control Results

Quality Assurance - An Organizational Imperative

The Primary metrics for “quality” in operations are built into industry-standard compliance reports which are customarily delivered up and down the supply chain:

QA for R&D

- Acceptance Testing and Ingredients Quarantine
- Parameter Testing and Reporting on ingredients and Experimental or Modified Recipes (material substitutions)

QA for Operations - In Process and Finished Goods

- Ingredients and packaging acceptance testing before release
- Sampling or continuous production testing, both in-process or finished goods after fill
- Presale testing
- Sampling or complete testing of inventory
- QA Item History Report with a list of past QA tests for a specified range of items
- FDA and 21CFR Part 11 compliance reports
- Dietary Supplement Health and Education Act (DSHEA) Compliance
- USDA Compliance
- Bio-Terrorism Act Compliance
- HACCP Compliance
- Nutritional Reporting and Labeling nutritional content of ingredients using standard USDA or other approved database, nutritional analysis of recipe ingredients, compliance with US and international labeling requirements
- cGMP Compliance

QA for Finance and Administration

- Sarbanes-Oxley Compliance
- Support for special compliance reports, ad hoc

Finance & Administration - Measuring the Metrics of Company Success

Your company's business and financial managers must keep careful measure of the enterprise's ongoing operations in every department and relate disparate data to support tactical and even strategic decision-making to keep the business driving ahead, in the center lane, with as much velocity as can be managed:

- Costing for Materials, Labor, Overhead and Production Process Losses
- General Ledger and Journal Entries
- Cost Accounting
- Budgeting
- Banking
- Payment Processing
- Financial Reporting and Financial Statements
- Sales Tax and VAT
- Multicurrency
- “Drag and Relate,” drill-down to underlying transactions
- Alerts

BatchMaster Manufacturing for SAP Business One offers you the opportunity to upgrade and integrate the entire breadth of functions - what makes you YOU - in a single, powerful framework that can grow and evolve with the business. BatchMaster Software staff members are prepared to guide you through a “Discovery” process where you can learn more about BatchMaster Manufacturing for Business One and where our staff can come to understand your company's very specific requirements. From there, we can converge on the ideal solution, one that will endure as have BatchMaster Software and SAP for three decades and more.

For more information about BatchMaster Software, contact sales@batchmaster.com

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Full FDA-compliant:

- Reporting
- Labeling
- Audit Trails
- Testing
- cGMP

- Real-time Accounting.
- Drill down to transaction detail.
- Re-allocate Revenue & Costs.
- Recurring transactions