

## BatchMaster Enterprise brings *Cosmaceutical Research Lab* into a prosperous year

**C**osmaceutical Research Lab (“Cosmaceutical”), already the largest contract manufacturer for cosmetic products in western Canada, has a prodigious appetite for growth -- growth in the volume of its cosmetic manufacturing operations, and growth into the next stage for the company, pharmaceutical manufacturing in a new plant now under construction. The company has achieved accreditation as a practitioner of cGMP (current Good Manufacturing Practices) and has earned an establishment and site license with Health Canada. Most of **Cosmaceutical’s Third Party Manufacturing is in Hair Care, Skin Care and OTC.** The number of unique SKUs has grown to be substantial, and management of varying volumes within so many product groups has become almost a daunting challenge in keeping up with the company’s growth. As of 2005, the company’s founders had come to the determination that they had crossed the threshold where their tools were managing (constraining) them, rather than helping them manage their business. **Cosmaceutical embarked upon an exhaustive search for an integrated environment for all their operations, a modern, extensible Enterprise Resource Planning (“ERP”) system.** That search eventually brought Cosmaceutical into contact with BatchMaster Software.

**Cosmaceutical co-founder David Gill** prefers to sign his letters as “Chemist” rather than “President,” emphasizing the technical foundations of his company’s success. Mr. Gill observes that BatchMaster Software “was willing to work with us to accommodate our business flow with a specifically-tailored ERP solution.” He goes on to say “BatchMaster Software approached our challenges with a commitment to ‘no surprises.’ They assigned very capable and committed technical and business staff to our implementation. After they had delivered initial training, it became clear to us that each of the **several modules within BatchMaster Enterprise was really easy to learn and use.** We had been concerned at first with how comprehensive and overwhelming a feature set we saw in BatchMaster – so much to learn. But, now, the way we’ve configured this system and the way they are conducting training, it’s clear that each individual specialist will have an easy time managing her or his own part of the overall operation. **It definitely has a ‘wow’ factor** – instead of using seven different software applications to accomplish a single task, our whole solution is now bundled into one application. **We are definitely pleased with our purchase.**”

*“BatchMaster has a ‘wow’ factor. We are definitely pleased with our purchase”*

David Gill  
President  
Cosmaceutical Research Lab

**Preston Blevins (CFPIM, CIRM), Engagement Manager for BatchMaster Software,** adds “Cosmaceutical Research Labs adheres strictly to cGMP, and BatchMaster Enterprise will help **move the company from ‘Good’ to ‘Great,’** even though there is no such category currently recognized in the industry. As a contract manufacturer, this company must be very responsive to customer requirements and lab staff must be equipped to devise unique formulations quickly and accurately and in such a way that the company can produce consistent high quality output at the lowest possible price. **ERP was clearly required for the company to take that next step.** Cosmaceutical Research Labs considers BatchMaster Software a ‘strategic partner’ in ushering in a new era of profitable growth.”

## *More About Cosmaceutical Research Lab*

Cosmaceutical Research Lab ([www.cosmalab.com](http://www.cosmalab.com)) is located in Surrey, British Columbia, approximately 20 minutes north of the U.S. border. The company's chemists have over 20 years of experience in the cosmetic industry, from product formulation and reverse formulation to basic research and development. Cosmaceutical has earned a reputation for consistency and high quality in its contract packaging and private labeling services as well as in its business of formulation and filling of liquids, lotions and creams. Cosmaceutical formulates and manufactures in complete compliance with Health Canada Guidelines and GMP procedures. The company is flexible in meeting manufacturing requirements of all its various clients, using automated state-of-the-art machinery operated by skilled staff. Cosmaceutical has secured Health Canada's Establishment (#101272-A) and Site License (#3001213), evidence of its commitment to excellence in products and procedures.

Contact Cosmaceutical at [info@cosmalab.com](mailto:info@cosmalab.com) or call 604-590-1373 for more information.



## *More About BatchMaster*

BatchMaster Software, Inc. ([www.batchmaster.com](http://www.batchmaster.com)), located in Laguna Hills, California USA with development and support facilities in India and New Zealand, has offered ERP solutions of increasing capability for over two decades. Installations number in excess of 1,000 worldwide. BatchMaster Enterprise is the fifth generation of what has become the most highly regarded ERP brand serving the process manufacturing mid market over the last 20 years. The Enterprise edition, first available in 2002, is installed and operational at hundreds of organizations ranging from start-ups to major operating divisions of Fortune 100 companies in industries such as specialty chemicals, paints and coatings, inks, pharmaceuticals, packaged foods, beverages and personal care products, among others. If a product is formula- or recipe-based, it is likely that BatchMaster ERP could dramatically improve operating effectiveness and efficiencies. BatchMaster Software has a technical staff (development, deployment and technical support) of over 100 highly-qualified software professionals.

**For more information about BatchMaster Software, Inc.,  
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